

## **Lowe Electric Supply** Providing Quality Electrical Products



In 2020, Lowe Electric Supply competed for and won their first statewide contract with the State of Georgia. They won the electrical supplies category of the Maintenance, Repair and Operations (MRO) contract. This convenience contract has a term of two years with three optional renewals.

Lowe Electric Supply was founded in 1903 by Henry Lowe, Sr. on the principle of providing quality electrical products with premium service. Henry Sr. was later joined by his two sons, Henry Lowe Jr. and Edward Lowe. During this time, the company continued to grow and prosper. James Kinman joined Lowe in 1961 and took over the day-today operations of the company in 1967, following Ed Lowe's passing. During the 1970s and 1980s, the company continued to expand. In 1989, fourth-generation family member, Jim Kinman, joined the business.

Lowe Electric has continued to grow and thrive based on the original principles of quality electrical products and premium service. Lowe Electric is the premier full-service electrical wholesale distributor in middle Georgia with a commitment to excellence through dependability, quality and service. With this commitment, we are a diversified electrical wholesaler at a very competitive price.

Lowe Electric also offer customer service that exceeds its competition. Each branch takes and



returns their own phone calls and doesn't rely on call centers. We are staffed with expert local employees. Being locally owned and operated, we can transform our business quickly to meet your company's needs. We also can customize our products and inventory to meet the needs of the businesses and agencies we serve.

## How we do Business

Lowe's locations throughout the state of Georgia and South Carolina are strategically located in rural areas that are typically underserved by large chain retailers and national catalog companies. The company has a fleet of delivery trucks that are used to serve the areas.

We feel that this gives us the opportunity to serve communities that would otherwise be ignored, and it's an environment that we thrive in. At a time when most retailers are contracting, we have opened several new branches in the last few years and plans for further expansion is already underway. This gives us the scope to reach the entire state of Georgia efficiently while being able to give close attention to local businesses and government agencies.

Each branch has locally customized inventory of critical electrical equipment and supplies. They also have their own delivery trucks and drivers to serve their customers quickly and efficiently

## **Customers we Serve**

At Lowe, we serve a wide range of customers, from building contractors, manufactures both large and small, the mining industry, government entities, education and agriculture industries.



"We are excited at the opportunity to serve you, our customer," states Jim Kinman, Owner of Lowe Electric.

Lowe Electric is a member of National Association of Electrical Distributors, Affiliated Distributors, supplyFORCE, and Georgia Mining Association. Lowe has been a member of supplyFORCE<sup>™</sup> since 2000. supplyFORCE<sup>™</sup> is a consortium contracting group that provides both business and

governmental customers a network of over 200 local and regional MRO distributors.

Working together we leverage our scale to help our customers reduce cost, consolidate vendors and leverage spend. At the same time, we provide the kind of outstanding customer service and partnerships that only a local business can.